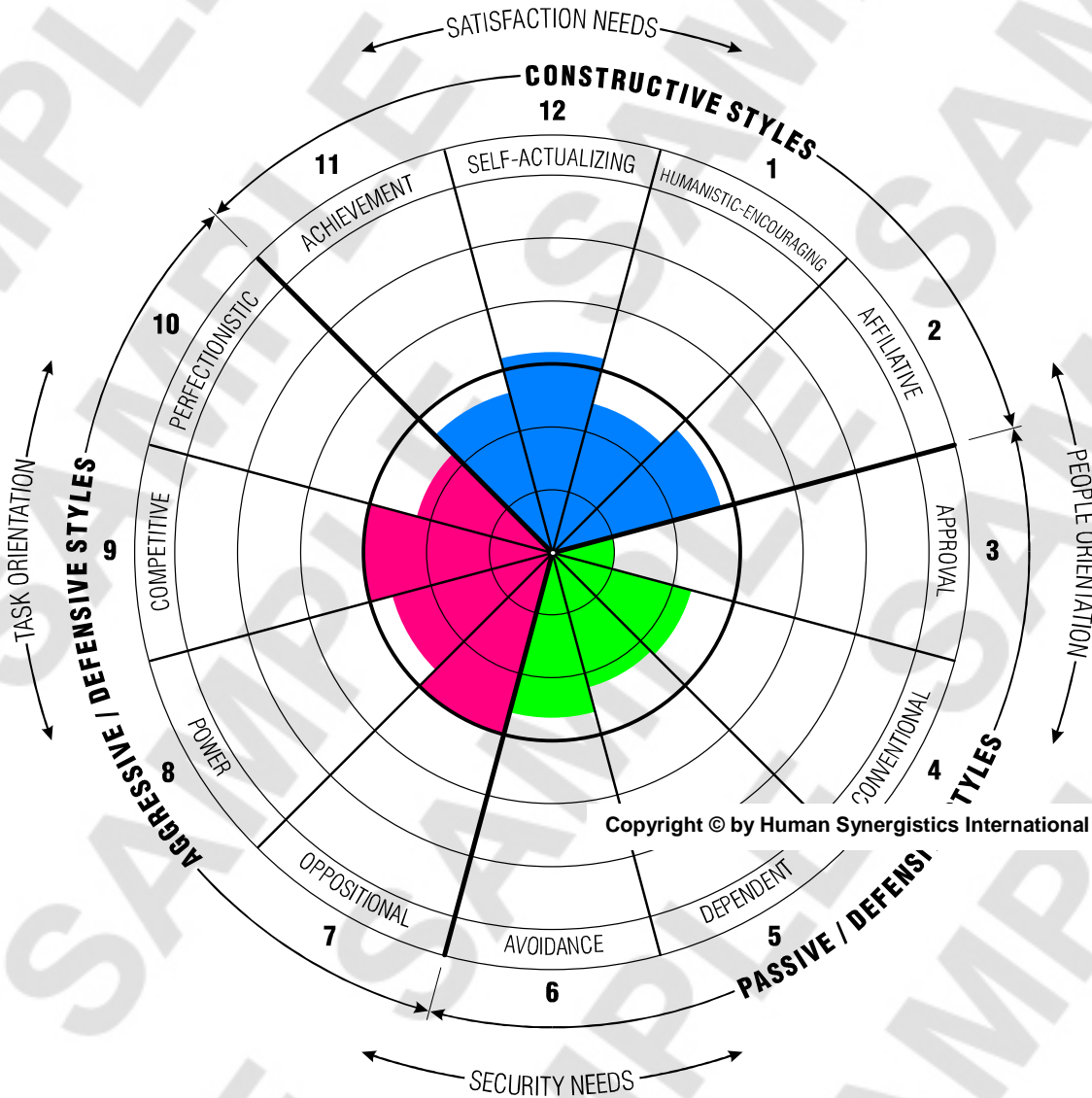


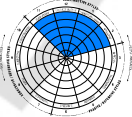
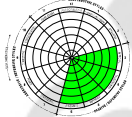

Life Styles Inventory: Self-Description

Sample LSI 1 & 2 Report

Month Year



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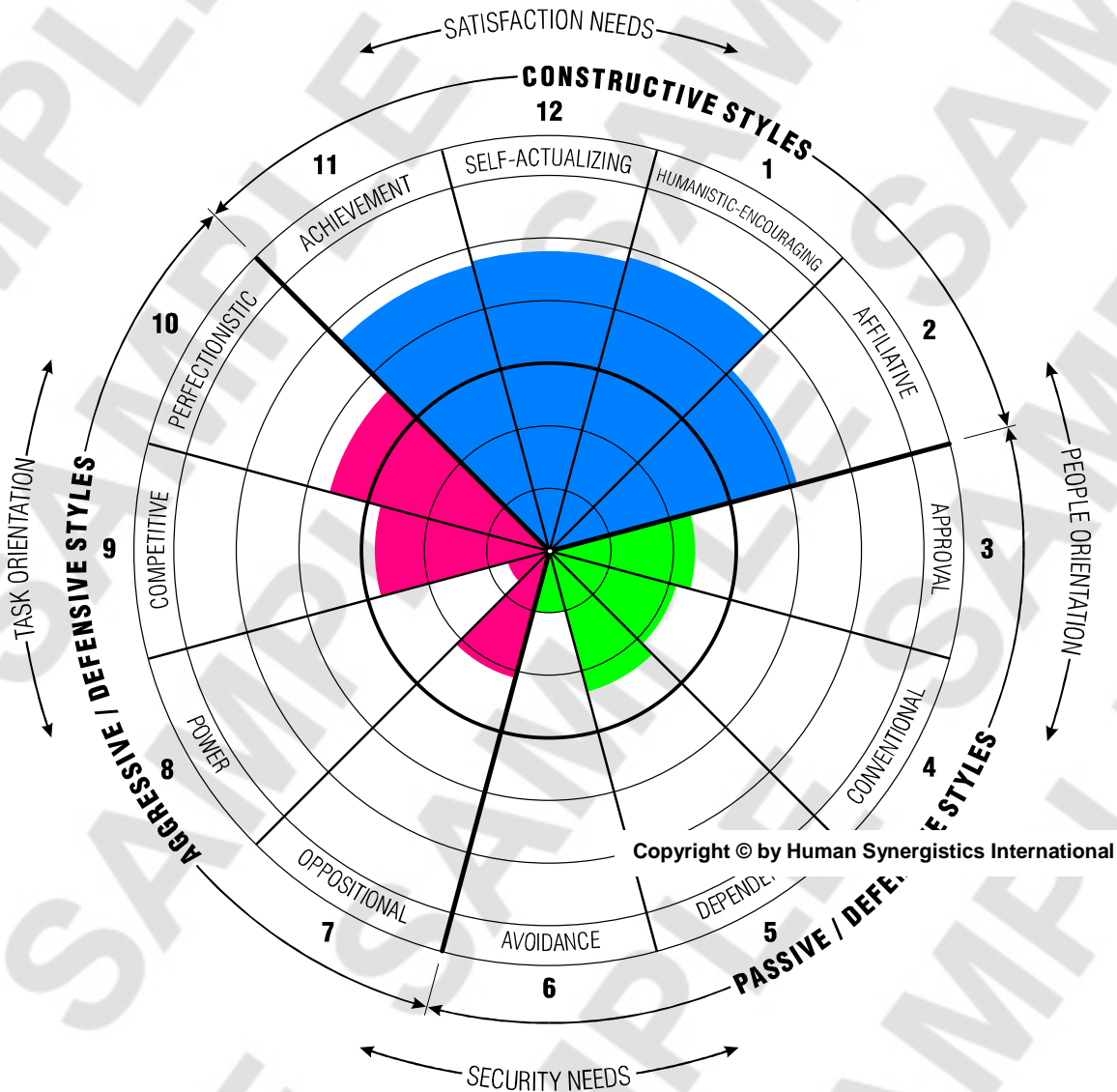
 Constructive			 Passive/Defensive			 Aggressive/Defensive		
Style	%ile	Score	Style	%ile	Score	Style	%ile	Score
Humanistic...	37	28	Approval	10	6	Oppositional	50	7
Affiliative	45	29	Conventional	33	12	Power	41	5
Achievement	41	29	Dependent	31	12	Competitive	50	12
Self-Actualizing	55	29	Avoidance	41	4	Perfectionistic	31	17

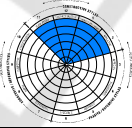
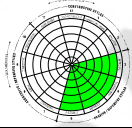

Life Styles Inventory: Description by Others

Sample LSI 1 & 2 Report

Month Year

(4 raters)



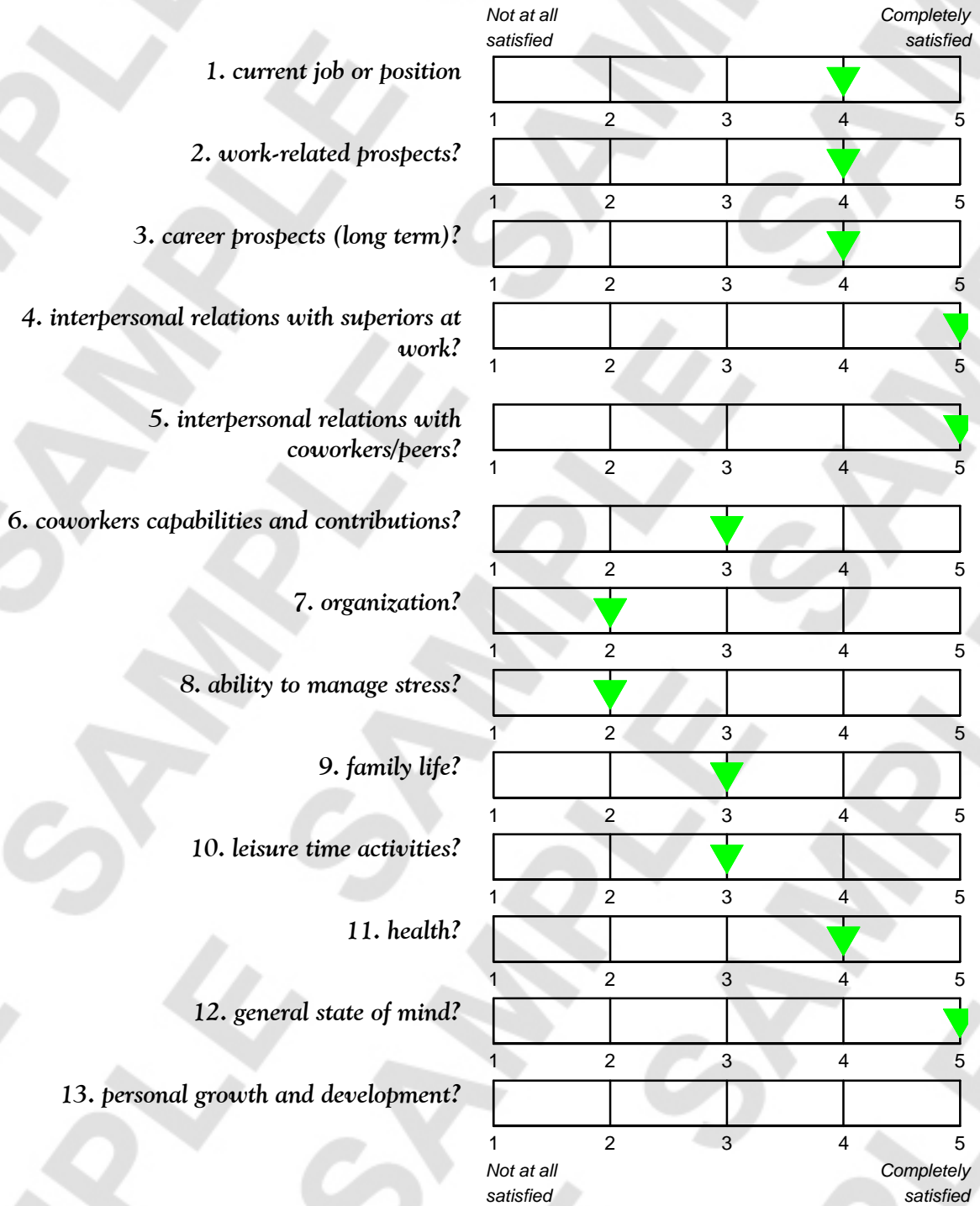
 Constructive				 Passive/Defensive				 Aggressive/Defensive			
Style	%ile	Score	S.D.	Style	%ile	Score	S.D.	Style	%ile	Score	S.D.
Humanistic...	88	33.8	3.3	Approval	34	8.8	2.1	Oppositional	28	3.3	2.6
Affiliative	77	31.4	2.9	Conventional	28	11.3	3.5	Power	7	1.5	1.3
Achievement	86	34.3	2.4	Dependent	34	11.8	3.4	Competitive	45	9.5	4.5
Self-Actualizing	87	32.5	3.9	Avoidance	10	2.0	0.8	Perfectionistic	66	19.0	3.4

(Score is the average raw score; S.D. is the standard deviation of the raw scores)

Satisfaction

▼ Indicates Self Scores

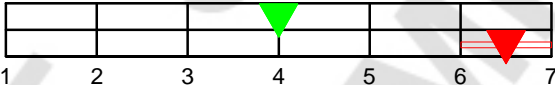
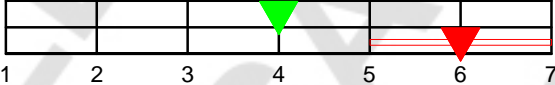
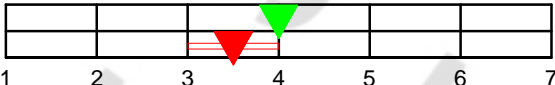
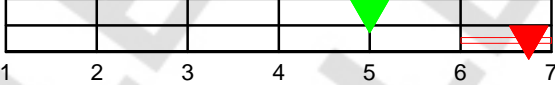
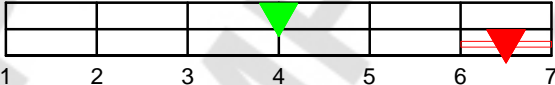
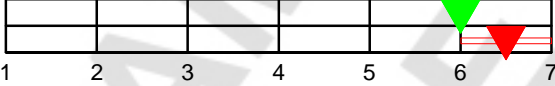
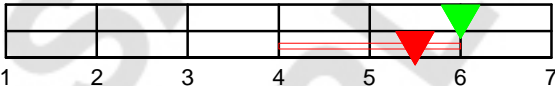
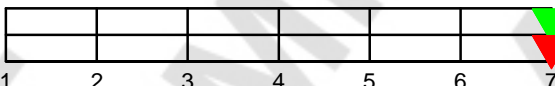
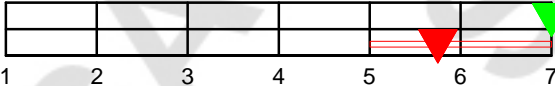
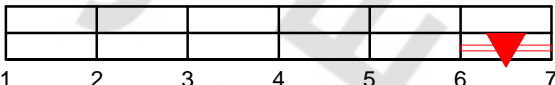
How satisfied would you say you are with your...



Key:
 1: Not at all satisfied
 2: Not too satisfied
 3: Somewhat satisfied
 4: Very satisfied
 5: Completely satisfied

Summary Perceptions

▼ Indicates Self Scores
 ▼ Indicates Others' Scores

- A. How do you view this person's level of effectiveness in his/her job assignment?**
 Marginal; not as effective as he/she could be  Excellent; gets things done and maintains high standards
- B. How would you describe the quality of this person's work relationships with others?**
 Does not get along with others; is better off working alone  Gets along with others
- C. How do you view this person's level of stress and tension on the job?**
 Relaxed; at ease  Tense; under stress
- D. How well do you think this person fits in as a member of his/her organization?**
 Not well at all; would be better off somewhere else  Extremely well; a perfect fit with the organization
- E. How well do you think this person manages his/her time?**
 Not well at all manages time poorly  Extremely well; manages time effectively
- F. Do you think this person is ready for a promotion to a position of greater authority?**
 Not ready; might never be ready  Should be promoted now
- G. Do you think this person's organization provides the necessary support for him/her to do well?**
 Organization provides little or no support/encouragement  Organization provides a great deal of support/encouragement
- H. How open and truthful were you in completing this inventory?**
 Guarded; felt uncomfortable answering honestly  Open; felt comfortable answering honestly
- I. How do you think this person would react to any negative feedback received from this program?**
 Defensively; may become angry or deny it  Constructively; would accept it and use it
- J. How interested does this person appear to be in improving him/her self?**
 Not interested at all; is mostly concerned with "getting by"  Extremely interested; actively seeks ideas for self-improvement

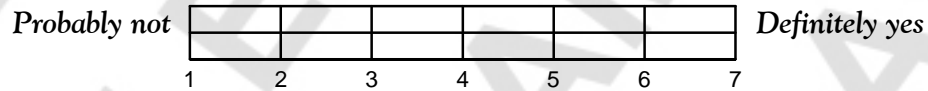
Note: The horizontal lines within each graph show the range of scores for the item.

Summary Perceptions

▼ Indicates Self Scores
 ▼ Indicates Others' Scores

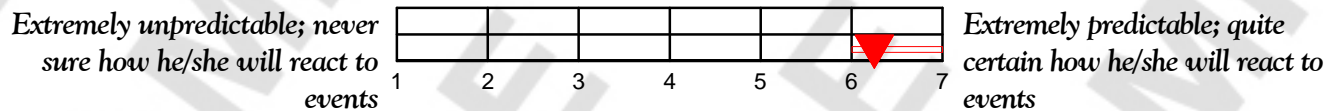
Question only asked of Self

K. Do you think you would be able to change your behavior—your personal style—if you desired to do so?

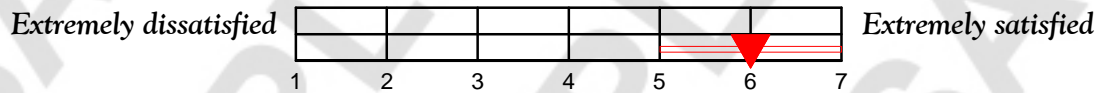


Questions only asked of Others

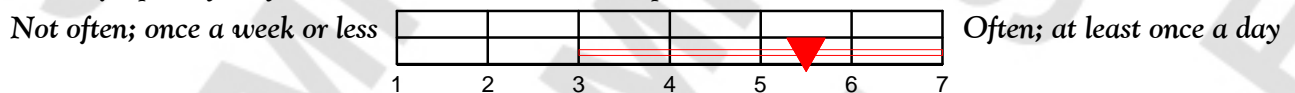
K. Do you think this person is consistent, steady, and predictable in the way he/she behaves at work?



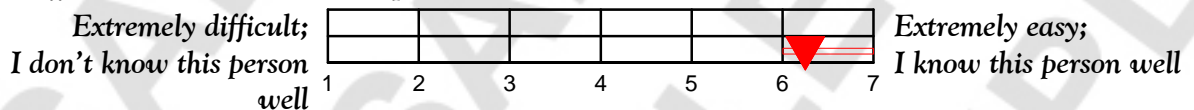
L. How would you describe this person's level of job satisfaction?



M. How frequently do you come into contact with this person?



N. How difficult was it to describe this person?



Note: The horizontal lines within each graph show the range of scores for the item.